



CAPITAL MARKETS | INVESTMENT BANKING

**vanagas**  
/ ASSET MANAGEMENT /

UAB Vanagas Asset Management public bond issue  
Investment holding – unique real estate solutions in Lithuania

INVESTOR PRESENTATION – August 2025



# Disclaimer

**This presentation is only marketing information intended to inform investors about the terms and conditions of the bond issue distributed by UAB "Vanagas Asset Management" (hereinafter referred to as the "Company" or the "Issuer"), the Company and the real estate projects developed by the Company. The placement of the Bonds is carried out in accordance with the Information Document and the Final Terms approved by the Company on 8 August 2025, which can be found at <https://vanagasassetmanagement.lt>.**

We invite potential investors to participate in our bond issue and contribute to the development of a new high standard real estate project. The funds allocated for the development of the projects will enable us to achieve the objectives that we, all the Group's partners and existing investors believe in.

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An architectural rendering of a modern multi-story apartment complex. The central building is constructed of red brick and features a grid of windows with many units having glass-enclosed balconies. To the left, a building with dark, vertically-slatted siding is visible. To the right, a white building with a more irregular facade and balconies is shown. In the foreground, a lush garden area includes a playground with wooden swings and a green rubber safety mat. A woman in a green dress and a young child are walking along a paved path on the right. The scene is set during the day under a clear blue sky with light clouds. Two thin vertical yellow lines are positioned on either side of the central text.

# Summary of the investment proposal



# Summary of the bond issue

## Second tranche of the Bond Issue

### Offer

Vanagas Asset Management, UAB 26-month second tranche of the public bond issue secured by a primary pledge of shares of managed funds

### Key terms

- **Issuer** – Vanagas Asset Management, UAB
- **Issue size** – up to 8 mEUR
- **Size of the second tranche** – up to 2 mEUR
- **Yield of the second tranche**– 9,5%
- **Interest payments** – semi-annual
- **Term** – 26 months (maturity 2027.10.29)
- **Collateral**
  - First rank pledge of not less than 50% shares of following companies of the Issuer to investors on a 0,5 LTV basis: UTIISIB Victory Development V; UTIISIB Demus Development VI; UTIISIB Victory Development IV
  - First rank pledge of receivables from UAB Vanagas Group to bond investors

### Bond issue programme



# Summary of the issuer

**The Issuer is an investment holding company that is a part of a wider group of companies under Vanagas Group**

The main activity is investment in selected, well-defined, and relatively low-risk opportunities, including funds and project-based SPV companies involved in real estate development and long-term property renting

## Summary of the consolidated financial information

kEUR	2022*	2023	2024
<b>Revenue</b>	<b>872</b>	<b>1 003</b>	<b>2 134</b>
<b>Income from investments in shares of parent, subsidiaries and associates</b>	<b>15 718</b>	<b>12 443</b>	<b>7 457</b>
<b>Net profit</b>	<b>6 191</b>	<b>12 373</b>	<b>8 224</b>
<b>Assets</b>	<b>17 917</b>	<b>33 613</b>	<b>37 444</b>
Non-current assets	9 577	25 807	27 463
Current assets	8340	7 803	9 978
Cash and cash equivalents	840	635	1 496
<b>Liabilities</b>	<b>5 370</b>	<b>9 131</b>	<b>4 759</b>
Non-current liabilities	0	2 699	992
Financial liabilities	0	2 699	992
Current liabilities	5 370	6 431	3 767
Financial liabilities	4 184	5 395	3 269
<b>Shareholders' equity</b>	<b>12 033</b>	<b>24 408</b>	<b>32 611</b>
<b>Equity ratio</b>	<b>67%</b>	<b>73%</b>	<b>87%</b>

\*Financial statements are unaudited



# Terms and conditions of the second tranche

<b>Issuer:</b>	UAB Vanagas Asset Management
<b>Specified Currency:</b>	EUR
<b>Bond distribution:</b>	Public offering in the Republic of Lithuania, Latvia and Estonia
<b>ISIN:</b>	LT0000133886
<b>Size of the second tranche:</b>	up to EUR 2 000 000 (The Issuer may, at its discretion, increase up to 3 000 000)
<b>Issue size:</b>	Up to EUR 8 000 000
<b>Subscription period:</b>	2025.08.11–2025.08.29
<b>Issue date:</b>	2025.09.02
<b>Maturity date:</b>	2027.10.29
<b>Yield of the second tranche:</b>	9,5%
<b>Coupon rate:</b>	10% (during the first tranche)
<b>Coupon payment:</b>	Semi-annual
<b>Term:</b>	2 years and 2months
<b>Collateral:</b>	<ul style="list-style-type: none"> <li>First rank pledge of not less than 50% shares of following companies of the Issuer to investors on a 0,5 LTV basis:             <ul style="list-style-type: none"> <li>UTIISIB Victory Development V; UTIISIB Demus Development VI; UTIISIB Victory Development IV</li> </ul> </li> <li>First rank pledge of all Issuer's receivables under any agreements between the Issuer and UAB Vanagas Group</li> </ul>
<b>Bond redemption:</b>	The bonds are to be redeemed on the maturity date at 100% of their nominal value plus accrued interest
<b>Issue value per bond:</b>	1043,69 EUR
<b>Method for calculating interest:</b>	ACT/ACT ICMA
<b>Source of redemption:</b>	Cash flows from projects' implementation; refinancing
<b>Bondholder trustee:</b>	UAB Audifina
<b>Events of default:</b>	Non-payment; Breach of Collateral; Breach of Special Undertakings; Breach of other obligations; Insolvency proceedings; Impossibility or illegality

<b>Use of the funds raised by the issue:</b>	Financing working capital needs and development of investment projects
<b>Covenants:</b>	<ul style="list-style-type: none"> <li><b>Company status.</b> Until the Bonds are redeemed in full, the Issuer will not change its form or state of incorporation, nor will it undertake any merger or other business combination or reorganisation involving the assets and liabilities of the Issuer, nor will it change its principal activities as described in this Information Document.</li> <li><b>Consolidated reporting.</b> The Issuer undertakes to provide the Trustee with the Issuer's interim (semi-annual, unaudited) and annual financial statements until the Bonds are redeemed in full. The interim financial statements shall be submitted no later than 3 (three) months after the end of the reporting period and the annual audited financial statements no later than in 4 (four) months of the following calendar year.</li> <li><b>Adjusted capital ratio (adjusted equity/adjusted assets ratio)</b> (at consolidated level) will not fall below 30% (the indicator is recalculated at half-yearly intervals using interim and annual financial statements). For the purpose of calculating the ratio, equity and assets are reduced by loans granted to the shareholder and to subsidiary companies of the shareholder.</li> <li><b>Bonds to Pledged Shares ratio.</b> The Issuer undertakes to ensure that the ratio of outstanding principal amount of the Bonds to the Net Asset Value of the Pledged Shares at all times is equal or lower than 0,5.</li> </ul>
<b>Early redemption (call-option):</b>	<p>The issuer has the option to redeem the bonds in full:</p> <ul style="list-style-type: none"> <li>after 1 year from maturity, by paying 101% of the nominal value of the bonds;</li> <li>6 months before the maturity date, by paying 100% of the nominal value of the bonds.</li> </ul>



# Collateral

Pledged shares of the Group companies

## Collateral

- Shares of the following companies:
  - **Not less than 50%** shares of the paid-up share capital and voting rights of a close-end investment company intended for informed investors **UTISIB Victory Development IV (project Mūnai)**;
  - **Not less than 50%** shares of the paid-up share capital and voting rights of a close-end investment company intended for informed investors **UTISIB Victory Development V (project Kaip Niuorke)**;
  - **Not less than 50%** shares of the paid-up share capital and voting rights of a close-end investment company intended for informed investors **UTISIB Demus Development VI (project Pumpėnų g. Vilnius)** ; and
  - Undertaking to pledge additional shares provided the ratio of outstanding principal amount of the Bonds to the Net Asset Value of the Pledged Shares exceeds **0,5**.
- All Issuer's receivables under any agreements between the Issuer and UAB Vanagas Group and its subsidiaries.

15,9 mEUR

Value of the pledged shares

5,7 mEUR

Value of pledged receivables





# Source of redemption

Funds from these projects' execution would be used in the redemption of Bonds



## EŽERO TAKAIS

- **Address:** Sidaronių str. 37, Vilnius
- **Volume:** 78 apartments
- **Area for sale:** 3 957 sq.m.

99%

Of apartments sold

1,3 mEUR

Planned Issuer's proceeds



## SENAMIESČIO LINK

- **Address:** Panevėžio str. 20, Vilnius
- **Volume:** 45 apartments, 4 commercial premises
- **Area for sale:** 2 016 sq. m of flats and 218 sq. m of commercial space

64%

Of apartments sold

0,6 mEUR

Planned Issuer's proceeds



## KAIP NIUJORKE

- **Address:** Kareivių str. 2E, Vilnius
- **Volume:** 174 apartments, 11 commercial premises;
- **Area for sale:** 7 857,6 sqm of flats, 681,2 sqm of commercial space;

76%

Of apartments sold

5,5 mEUR

Planned Issuer's proceeds



## MŪNAI (Phases I, II)

- **Address:** Kareivių str. 5, Vilnius
- **Volume:** 191 flats, 9 commercial premises;
- **Area for sale:** 7 996,7 sqm of flats, 984,7 sqm of commercial space;

70% (Phases I, II)

Of apartments sold

Up to 2,5 mEUR

Planned Issuer's proceeds



# Use of funds

- To partially finance various site acquisitions and developments in Vilnius:

## Planuojami investiciniai projektai

District	End of construction (all phases)
Karoliniškės	2029 Q1
Rasos	2027 Q3
Naujamiestis (new project 3)	2028 Q2
Kalnėnai	2032 Q1
Lazdynai	2028 Q1
Žirmūnai	2026 Q2

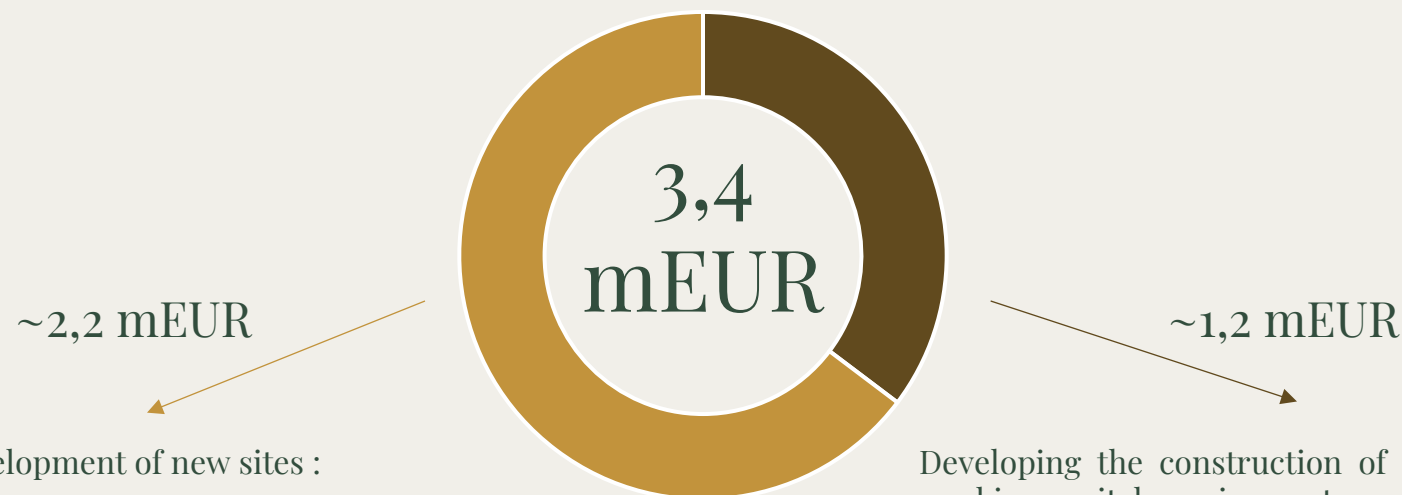
- Financing of projects under construction and working capital of the Issuer, including short-term lending to the Issuer's project companies





# Used funds from the first tranche

In the first tranche of the bond issue, the company managed to raise ~3,4 mEUR in funding



For the acquisition and development of new sites :

- A new fund, Demus Development IX, was established to develop the project „Miesto akordai“ in Vilnius, Šnipiškės
- A new fund, Demus Development VIII, has been set up and has acquired a plot of land for the development of a residential property in the Fabijoniškės district of Vilnius, with plans to publicise this project in the near future
- A plot of land in Vilnius, Naujamiesčio micro-district, for the development of residential real estate was acquired through the Company's directly controlled company UAB Epro investment
- The purchase of shares in UAB Vilnius East through UAB Eskvilinas, a company directly controlled by the Company, and the subsequent acquisition of a plot of land in Vilnius, in the Naujamiesčiai micro-district, intended for the development of residential real estate

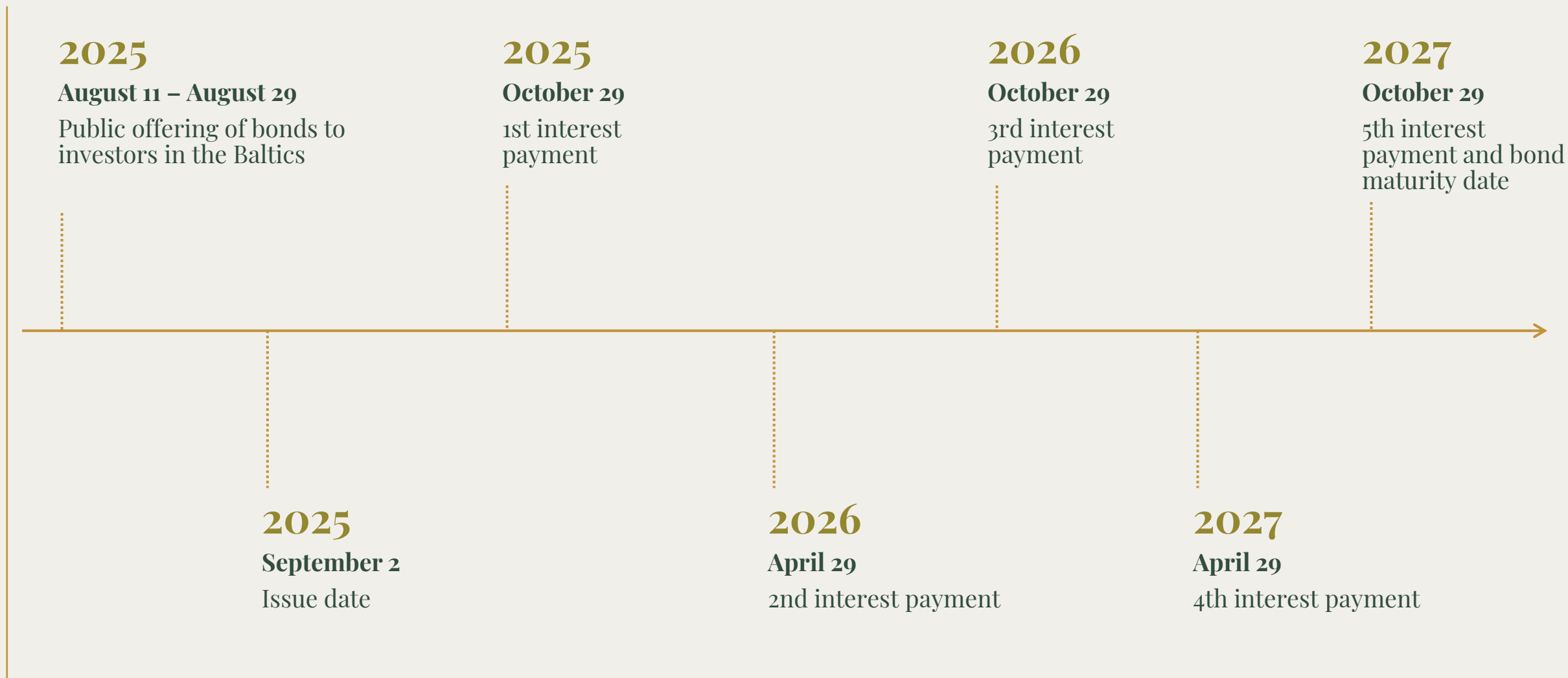
Developing the construction of existing projects, securing working capital requirements

Financed projects:

- Arinela UAB develops the project „Nemunas by Citus“
- Project „Mūnai“ developed by „Victory Development IV“ Fund
- „Victory Development Venture“ fund's project „Ežero takais“
- „Victory Development V“ fund's project „Kaip Niujorke“
- „Demus Development I“ fund's project „Senamiesčio Link“

# Key dates

Second Tranche, Interest Payment and Maturity Date of the Bonds





# Key investment highlights

1

## **TOP3\* and continuously growing real estate developer in Lithuania**

- Development of unique real estate projects, including innovation-driven spaces, multifunctional conversions and both residential and commercial real estate
- 8 on-going real estate development projects in Vilnius and rest of Lithuania with at least 10 more launching in 2025-2026

2

## **Experienced Leadership and Management Team**

- Experienced Leadership – Led by Mindaugas Vanagas, entrepreneur with strong real estate and financial expertise and proven track-record.
- Diverse Sector Expertise – Strong backgrounds in investments, real estate, asset management, and finance across key firms.

3

## **Strong balance sheet**

- The Issuer's consolidated equity exceeds 32 mEUR
- Consolidated Equity/Assets ratio above 87% in 2024

4

## **Quality collateral**

- First rank pledge of the shares of Group companies (funds) developing real estate projects in Vilnius
  - Ratio of nominal value of outstanding bonds to the net asset value of pledged shares (LTV) can not exceed 0,5.

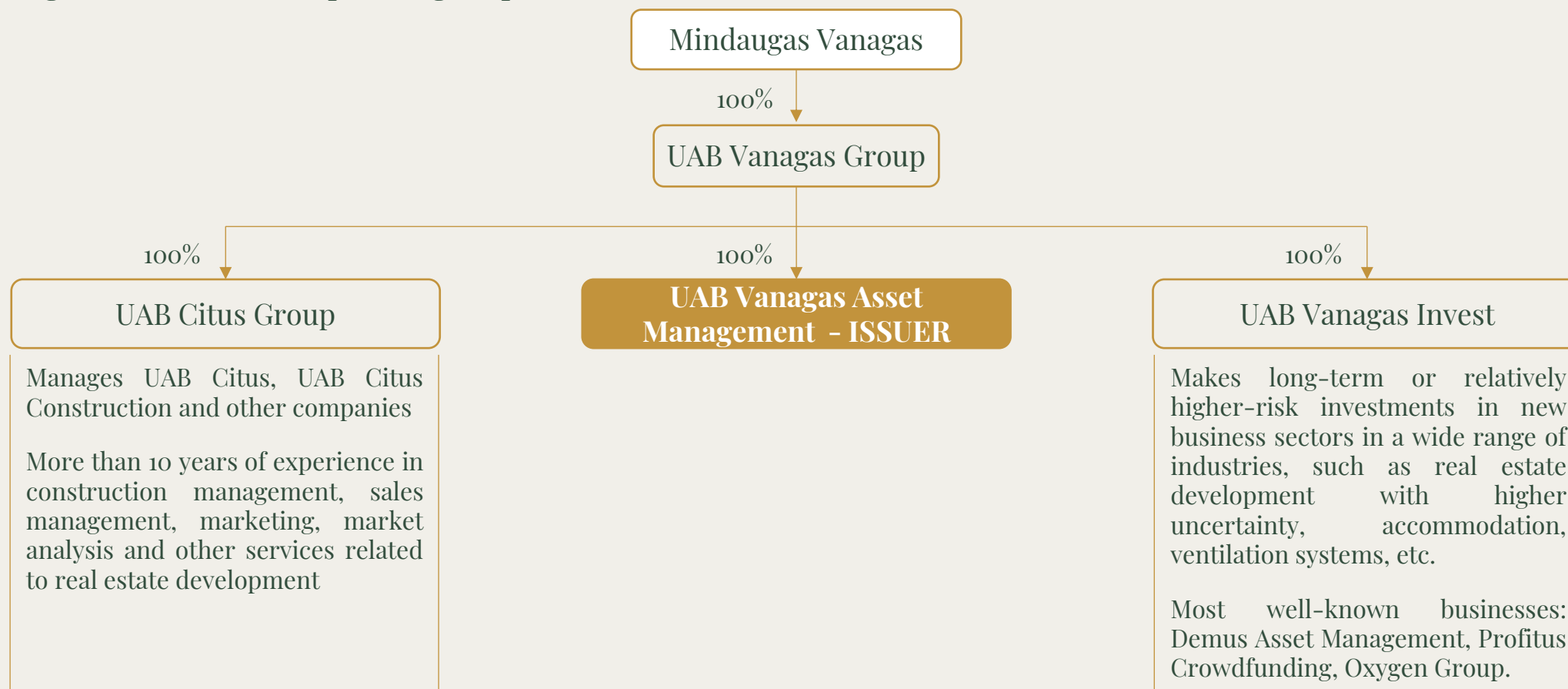
An architectural rendering of a modern residential development at dusk. The scene features several multi-story apartment buildings with a mix of dark blue, white, and brown facades. Many windows are illuminated from within, and balconies have glass railings. In the foreground, there is a landscaped area with low-lying plants and a paved walkway where several people are walking. A white car is parked on the left. To the right, a tall, slender skyscraper is visible in the background. Two thin vertical yellow lines are positioned on either side of the central text.

# Overview of the Issuer



# Group structure

Fast growing real estate development group in Lithuania



*The Company and the Group's companies outsource construction management, marketing, sales management, accounting and other management services from long-established associated companies, including UAB Citus, UAB Citus Construction and UAB Vanagas Hub*

# Issuer

- **UAB Vanagas Asset Management** is an investment holding company:
  - Investments in selected, well-defined and relatively low-risk opportunities
  - funds\* and project-based SPVs engaged in real estate development and long-term rental

## Key numbers

**180 000+**

Total developed area in square meters

**25**

Number of real estate projects in Vilnius, Kaunas, Druskininkai, Nida

**10+**

Upcoming projects in 2025-2026

**66,5 mEUR**

Planned to invest in projects in 2025

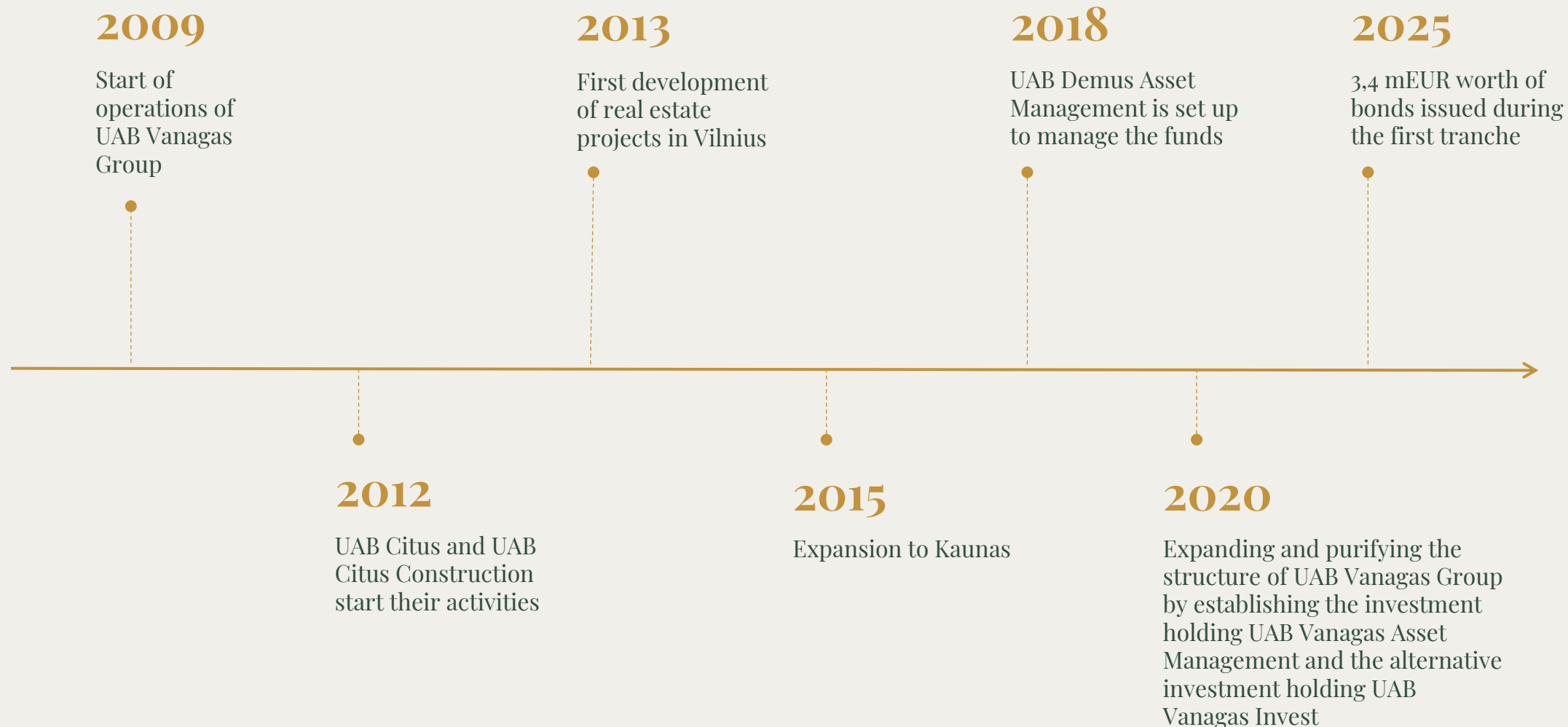
*\*Closed-end investment companies for informed investors*





# History

Developing real estate since 2013



# Largest projects under development (1)



## MŪNAI

- **Address:** Kareivių str. 5, Vilnius
- **Planned investments:** Phase I – 9.4 mEUR; Phase II – 11.6 mEUR
- **Size:** Phase I – 73 flats, 8 commercial premises; Phase II – 118 flats, 1 commercial premises
- **Area for sale:** Phase I – 3 532,2 sqm of flats, 903,6 sqm of commercial space; Phase II – 4 464,5 sqm of flats, 81,1 sqm of commercial space



## NEMUNAS

- **Address:** Liepų str. 1, Druskininkai
- **Planned investment:** 25.7 mEUR
- **Size:** 176 apartments, 2 commercial premises (Phase I); total – 372 apartments, 11 commercial premises
- **Area for sale:** 13 538,7 sq.m of apartments, 1 882,5 sq.m of commercial space (Phases I and II)



## KAIP NIUJORKE

- **Address:** Kareivių str. 2E, Vilnius
- **Planned investments:** Phase I – 8.6 mEUR; Phase II – 9.4 mEUR
- **Size:** Phase I – 81 flats, 5 commercial premises; Phase II – 93 flats, 6 commercial premises
- **Area for sale:** Phase I – 3 620,9 sqm of flats, 251,1 sqm of commercial space; Phase II – 4 236,7 sqm of flats, 430,1 sqm of commercial space



## EŽERO TAKAIS

- **Address:** Sidaronių str. 37, Vilnius
- **Planned investment:** 8.1 mEUR
- **Size:** 78 flats
- **Area for sale:** 3 957 sq.m.



# Other significant projects under development (2)



## SENAMIESČIO LINK

- **Address:** Panevėžio str. 20, Vilnius
- **Planned investment:** 5.6 mEUR
- **Size:** 45 flats, 4 commercial premises
- **Area for sale:** 2 016 sq. m of flats and 218 sq. m of commercial space



## Panerių str. 49, Vilnius

- **Address:** Panerių str. 49, Vilnius
- **Planned investment:** 34.5 mEUR
- **Size:** 251 flats and apartments, 15 commercial premises;
- **Area for sale:** 11 882 sq. m of flats and 2 583 sq. m of commercial space



## Radio City II

- **Projected construction and sales start:** 2025 April
- **Address:** Žemaičių str. 31, Kaunas
- **Size:** 234 apartments (lofts), 4 commercial premises; 19 commercial premises;
- **Area for sale:** 10 850 sq. m of lofts and 1 303 sq. m of commercial space



## NIDOS BANGOS

- **Phase II**
- **Address:** Skruzdynės str. 2, Nida
- Construction will start soon
- Phase I under development under related companies

# Other significant projects under development (3)



## Tyzenhauzų g. 17

- **Address:** Tyzenhauzų g. 17, Vilnius
- **Planned investment:** Phase I – 14,8 mEUR, phase II – 10,8 mEUR.
- **Size:** Phase I – 81 flats, 4 commercial premises; Phase II – 73 flats, 4 commercial premises
- **Area for sale:** Phase I – 3 979 sqm of flats, 175 sqm of commercial premises; Phase II – 3 189 sqm of flats



## Miesto akordai

- **Address:** Trimitų g. 14, Vilnius
- **Planned investment:** 8 mEUR
- **Size:** 57 flats and apartments, 7 commercial premises;
- **Area for sale:** 2 188 sqm of flats and 323 sqm of commercial premises



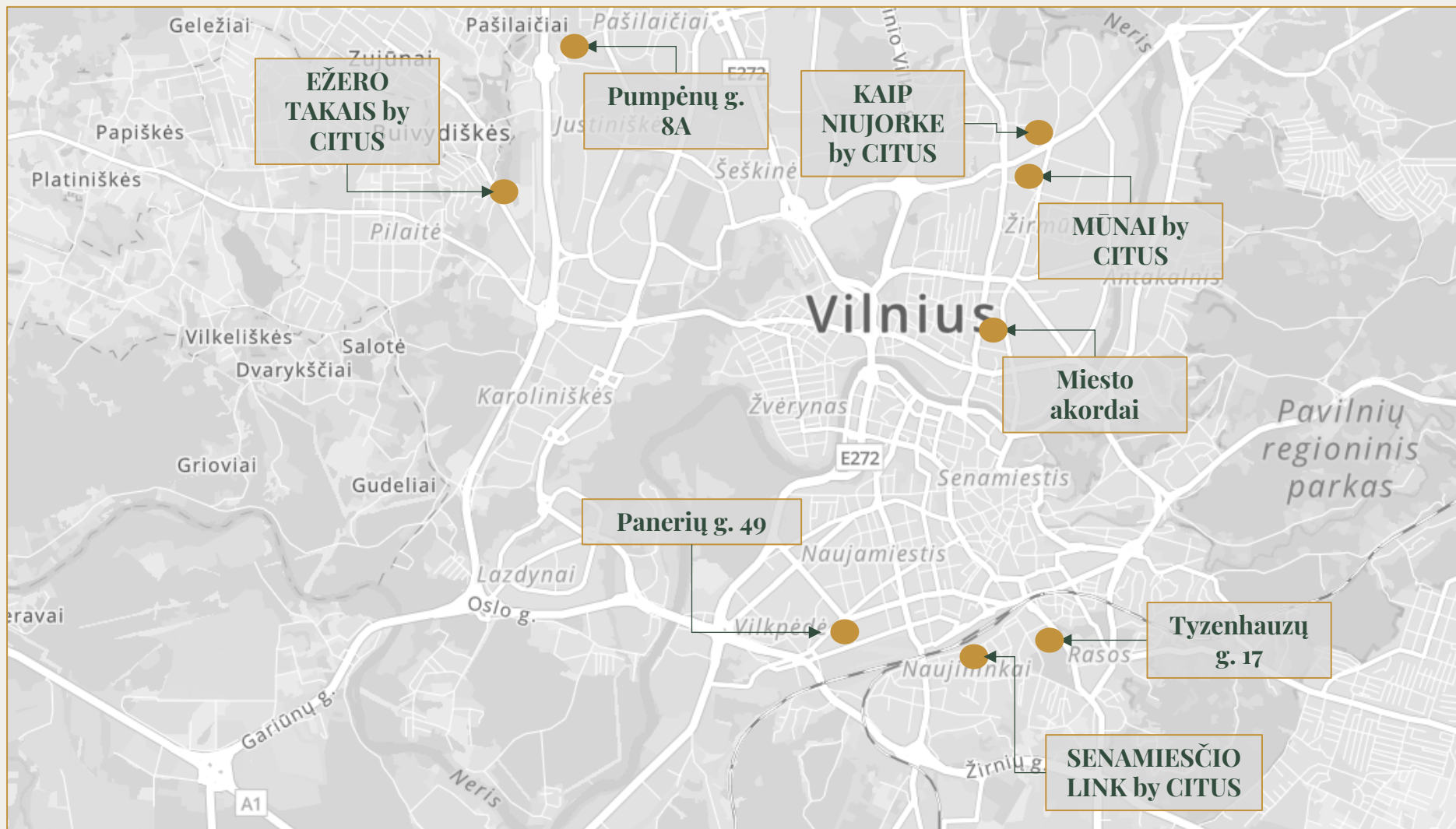
## Pumpėnų g. 8A.

- **Address:** Pumpėnų g. 8A, Vilnius.
- **Planned investment:** Phase I – 13,6 mEUR, Phase II – 11,2 mEUR, Phase III – 16,4 mEUR
- **Size:** Phase I – 149 flats, Phase II – 109 flats, 6 commercial premises, Phase III – 152 flats, 18 commercial premises
- **Area for sale:** Phase I – 7 271 sqm of flats, Phase II – 5 067 sqm of flats, 296 sqm of commercial premises, Phase III – 7 398 sqm of flats, 619 sqm of commercial premises



# Locations of projects under development (1)

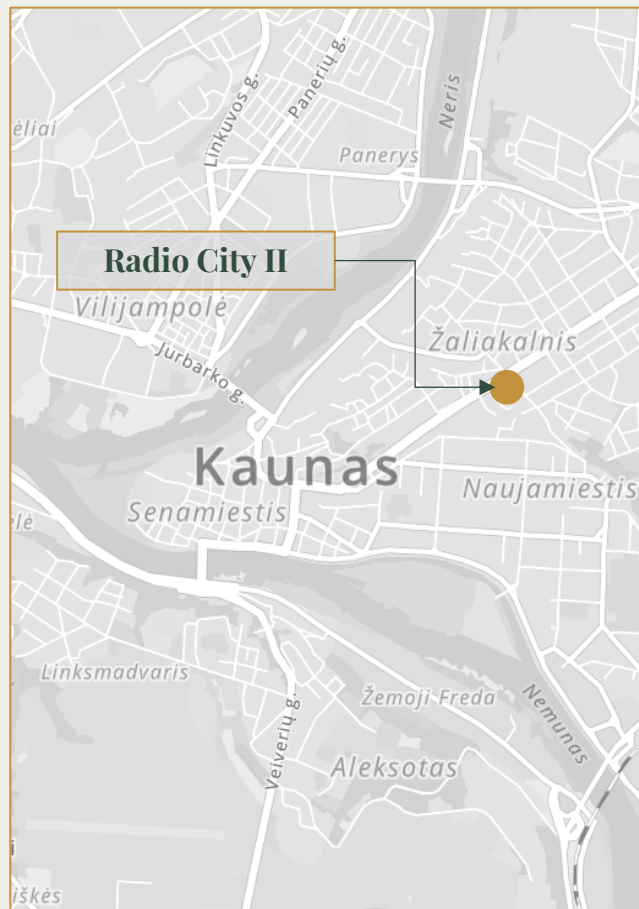
Development in Vilnius



# Locations of projects under development (2)

Rest of Lithuania

## Kaunas



## Druskininkai



## Nida





# Examples of projects developed by the Group

Successfully exited projects

## Vilnius



### Karaliaučiaus slėnis

- 750 apartments and townhouses
- 10 phases 2014–2019
- Recognised as the best residential estate in Lithuania



### Visi savi

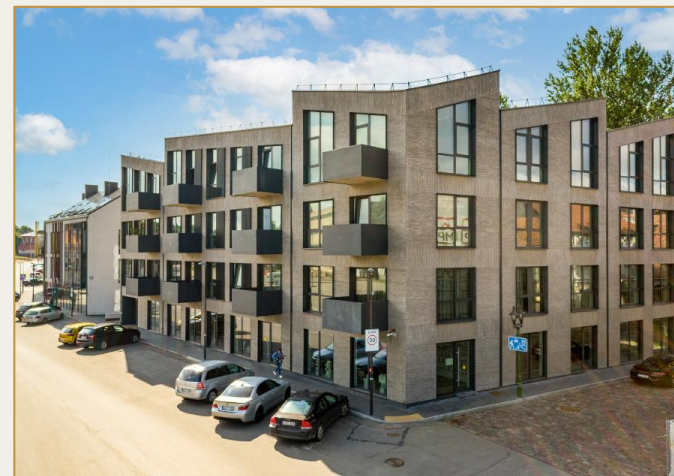
- 125 apartments
- 4 commercial premises
- Phase 1. 2022–2023 m.
- One of the first projects to comply with the 10 architectural rules of Vilnius City

## Kaunas



### Radio City, Phase I

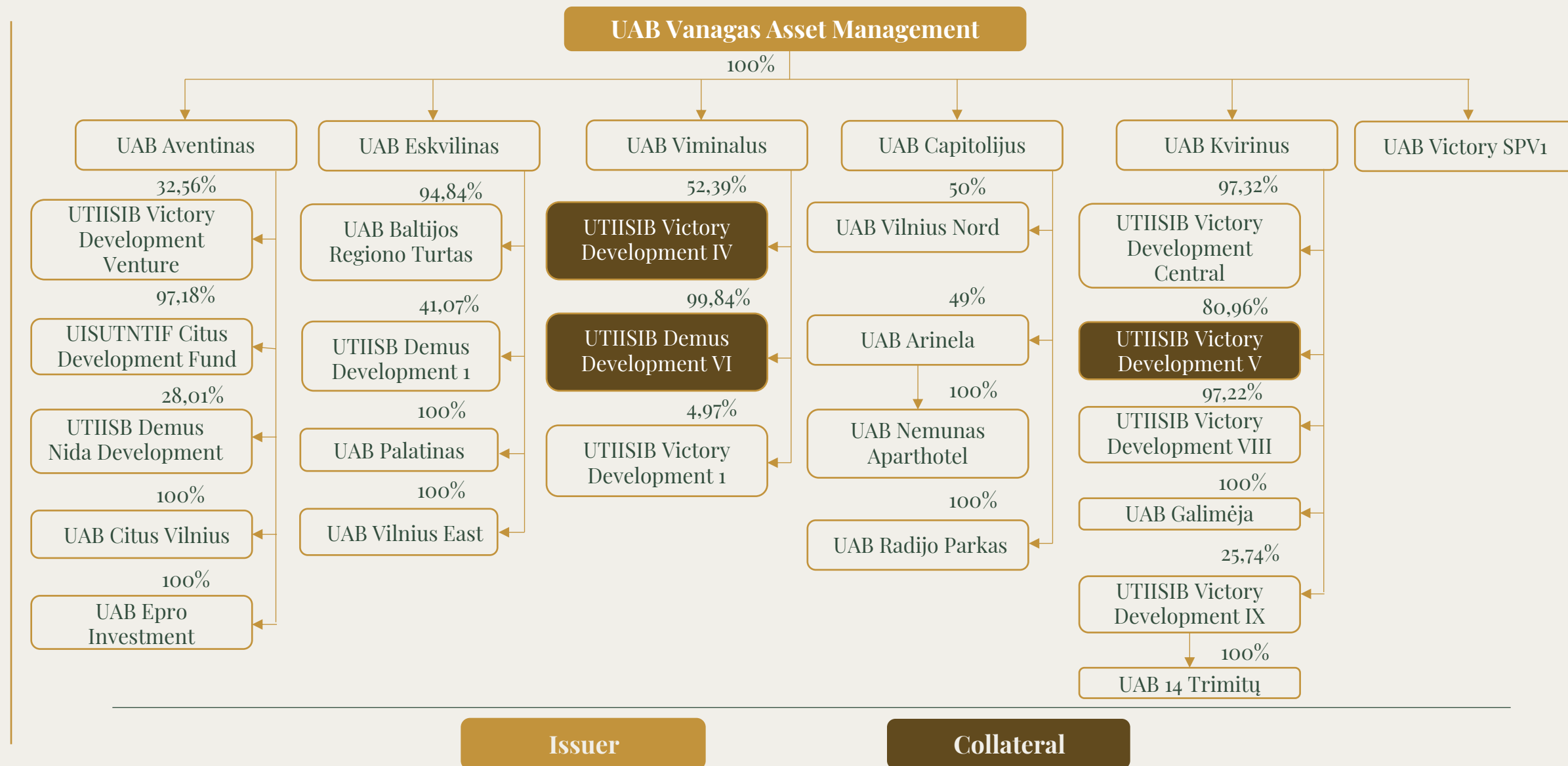
- 384 lofts
- 62 commercial premises
- total 2 phases, 2020–2023
- Sustainable building conversion and prestigious location in the centre of Žaliakalnis



### Kauno Senamiesčio Apartamentai

- 54 apartments and commercial premises
- 2 phases, 2016–2020
- Recognised as the best future project in Lithuania

# Current structure of the Issuer





# Key management



**Mindaugas Vanagas**  
Founder, Sole Shareholder  
and CEO

## Experience

- Founder and CEO: Vanagas Group (2009–present); Vanagas Asset Management (2019–present); Vanagas Invest (2020–present)
- Founder: Citus, Citus Construction (2012 – present), CEO (2012–2020)
- Founder and Chief Investment Officer: Demus Asset Management (2018 – present)
- Board Member: Lithuanian Real Estate Development Association (2020 – present)



**Raimundas Lukoševičius**  
CFO

## Experience

- CFO: Vanagas Asset Management and Vanagas Group (2025 – present)
- CFO: UAB Sirin Development (2023–2025)
- CFO: UAB „Modus Mobility“ (Citybee, carsharing business) – part of Modus Group (2020–2023)
- CFO: Aventus Group (short-term, long-term and car-leasing loans, P2P lending, 2016–2020)
- Deputy CFO: UAB „Palink“ (2014–2015)



**Šarūnas Tarutis**  
CIO

## Experience

- Head of Investments and Analysis at Citus (2017 – present)
- Managing Director and Member of the Board of Vilnius Nord, Pajustis project (2020 – present)
- Managing Director: Epro Investment, Klevų Namai project (2018 – present)
- Head of Analysis and Consultancy, Solid Real Advisors (2011 – 2017)



**Vilius Pažereckas**  
Fund Manager

## Experience

- Fund Manager: Demus Asset Management. Current funds: Victory Development IV; Victory Development V and others (2021 – present)
- Head of Real Estate Baltics & Alternative Investments: Intrum (2017 – 2021)
- Various other roles in real estate management (2012 – 2017)



**Laura Skiparė**  
Fund Manager

## Experience

- Fund Manager / Head of Financing: Demus Asset Management. Current funds: Celijus, Victory Development I and others (2023 – present)
- Real Estate Analyst: Citus (2018 – 2023)





Collateral



# Pledged shares of funds owned by the Issuer

All shares of the funds owned by the Issuer to be pledged

## UTIISIB Victory Development IV (project Mūnai)



- The fund that is developing the largest project of the year, "Mūnai", in Vilnius
- This is a five-phase project on an area of almost 2 hectares, which will offer 477 mid-segment apartments of various sizes.
- Most of the work on Phase 1 has been completed and construction of Phase 2 has started.

**NAV | 11,2 mEUR**

52,39%

% owned by the Issuer

## UTIISIB Victory Development V (project Kaip Niujorke)



- The fund is developing the project „Kaip Niujorke“ in Vilnius, Žirmūnai district
- Contributes to the regeneration and modernisation of the industrial area around Šiaurės miestelis
- The first phase of the project has been completed and most of the apartments have been sold and the construction of the second phase has started

**NAV | 3,1 mEUR**

80,96%

% owned by the Issuer

## UTIISIB Demus Development VI (project Pumpėnų g. Vilnius)



- The fund is planning to develop the project in Vilnius, Pašilaičiai district
- Area for sale: 7 052.6 sq.m. of flats (Phase I);
- Timeframe (Phase I): planned start of sales in Q2 2025; planned start of signing of notarial deeds in Q1 2026; planned 100% registration date in Q1 2026.

**NAV | 1,7 mEUR**

99,84%

% owned by the Issuer

# NAV calculations explained

Valuations are made on annual basis

A „Net Asset Value **of the Pledged Shares**“ shall mean the net asset value of the Pledged Shares calculated pursuant to the rules of the investment undertaking, ensuring that the market valuation of the real asset (under the investment undertaking which shares are Pledged Shares) is issued by the independent certified appraiser within period of last 13 (thirteen) months.

**Net Asset Value is calculated and confirmed by three layers:**

- 1) calculated by accountants, responsible for funds (close-end investment companies intended for informed investors) accounting;
- 2) confirmed by funds management company “Demus Asset Management”;
- 3) Net Asset Value calculations and validity is also confirmed by independent auditors during funds audits.







# Financial information



# Consolidated financial statements

## Profit and loss account

EUR	2022*	2023	2024
Sales revenue	871 601	1 003 017	2 134 121
Cost of goods sold	-26 301	-910 485	-1 134 316
<b>Gross profit (loss)</b>	<b>845 300</b>	<b>92 532</b>	<b>999 805</b>
Cost of sales			-7 374
General and administrative expenses	-464 152	-141 723	-532 048
Other operating results	14 225	57 396	331 861
Income from investments in shares of parent, subsidiaries and associates		12 442 553	7 457 322
Income from other long-term investments and loans			
Other interest and similar income	15 718 493	3 694	
Impairment of financial assets and short-term investments	-9 873 728	-56 928	
Interest and other similar charges	-252	-6 367	-1 147
<b>Profit (loss) before tax</b>	<b>6 239 886</b>	<b>12 391 157</b>	<b>8 248 419</b>
Income tax	-38 649	-16 263	-45 365
<b>PROFIT (LOSS) BEFORE MINORITY INTEREST</b>	<b>6 201 237</b>	<b>12 374 894</b>	<b>8 203 054</b>
Minority interest	9 763	1 681	-20 505
<b>Net profit (loss)</b>	<b>6 191 474</b>	<b>12 373 213</b>	<b>8 223 559</b>

### Comments

- Vanagas Asset Management, as an investment holding, does not fully control funds and project SPV's, but holds substantial stake in these projects, ranging from 30% to 80%:
- As a result, investments in these entities are accounted using equity method and income received from investments in these entities is recorded as „Income from investments in shares of parent, subsidiaries and associates “ (previously „Other interest and similar income“.

\* Results are not audited



# Consolidated financial statements

## Assets

EUR	2022*	2023	2024
<b>NON-CURRENT ASSETS</b>	<b>9 577 384</b>	<b>25 806 673</b>	<b>27 463 302</b>
TANGIBLE ASSETS	18 761	6 823 703	4 406 140
Machinery and plant	18 761		
Other equipment, appliances and tools		550 286	293 725
Investment property		6 273 417	4 112 415
Buildings		6 273 417	4 112 415
FINANCIAL ASSETS	9 558 623	18 982 970	23 057 162
Shares in associates	7 972 123	15 668 689	20 346 662
Loans to associates	1 586 500	3 314 281	2 370 500
Other financial assets			340 000
<b>CURRENT ASSETS</b>	<b>8 339 940</b>	<b>7 803 199</b>	<b>9 977 947</b>
INVENTORIES	2 290	26 285	27 774
Work in progress	760	760	760
Advances paid	1 530	25 525	27 014
AMOUNTS RECEIVABLE WITHIN ONE YEAR	7 497 578	7 142 237	8 454 194
Trade receivables	5 083	55 786	20 041
Amounts due from associated undertakings	6 726 522	6 854 736	7 867 474
Other accounts receivable	765 973	231 715	566 679
<b>CASH AND CASH EQUIVALENTS</b>	<b>840 072</b>	<b>634 677</b>	<b>1 495 979</b>
<b>DEFERRED CHARGES AND ACCRUED INCOME</b>		<b>2 680</b>	<b>2 861</b>
<b>TOTAL ASSETS</b>	<b>17 917 324</b>	<b>33 612 552</b>	<b>37 444 110</b>

### Comments

- „Investment property“ includes portfolio of rented apartments, owned through UAB Victory SPV 1.
- „Financial Assets“ encompasses the issuer's investments into the real estate projects through loans and equity injections to subsidiary companies
- „Amounts due from associated undertakings“:
  - The Issuer has lent funds to the parent company – UAB Vanagas Group (loan outstanding on 31 Dec 2024 totaled 4,1 mEUR)
  - Additionally, Issuer has provided funds to subsidiary companies as short-term loans.

# Consolidated financial statements

## Equity and liabilities

EUR	2022*	2023	2024
<b>SHAREHOLDERS' EQUITY</b>	<b>12 033 281</b>	<b>24 408 175</b>	<b>32 611 229</b>
EQUITY	11 758 500	11 758 500	11 758 500
Authorised (subscribed) capital	11 758 500	11 758 500	11 758 500
RESERVES	1 317 803	1 317 803	1 317 803
Mandatory reserve	1 317 803	1 317 803	1 317 803
RETAINED EARNINGS (LOSSES)	-1 104 145	11 269 068	19 492 627
Profit (loss) for the year under review	6 191 474	12 373 213	8 223 559
Profit/(loss) for previous years	-7 295 619	-1 104 145	11 269 068
Minority interest	61 123	62 804	42 229
PROVISIONS	514 212	<b>73 812</b>	<b>73 812</b>
Provisions for tax	440 000		
Other provisions	74 212	73 812	73 812
<b>ACCOUNTS PAYABLE AND OTHER LIABILITIES</b>	<b>5 369 831</b>	<b>9 130 565</b>	<b>4 758 729</b>
ACCOUNTS PAYABLE AFTER ONE YEAR AND OTHER LONG-TERM LIABILITIES		2 699 453	991 641
Debt liabilities			
Due to credit institutions		2 699 453	991 641
ACCOUNTS PAYABLE WITHIN ONE YEAR AND OTHER SHORT-TERM LIABILITIES	5 369 831	6 431 112	3 767 088
Debt liabilities	4 183 626	4 799 520	3 264 500
Due to credit institutions		595 000	4 345
Advances received	150	24 150	62 242
Amounts due to suppliers	464	33 962	13 146
Amounts payable to associates	716 427	928 609	278 045
Income tax liabilities	460 128	28 409	20 840
Employment-related liabilities	7 993	17 151	15 110
Other payables and current liabilities	1 043	4 311	108 860
<b>ACCRUED EXPENSES AND DEFERRED INCOME</b>			<b>340</b>
<b>TOTAL EQUITY AND TOTAL LIABILITIES</b>	<b>17 917 324</b>	<b>33 612 552</b>	<b>37 444 110</b>

### Comments

- The issuer has a strong equity position
  - As of 31 Dec 2024 Issuer's equity ratio (total equity / total assets) was equal to 0,87
- Financial liabilities consists of:
  - Due to credit institutions – the loan from PayRay bank to Victory SPV 1
  - Debt liabilities consists of loans from the shareholder and associated companies, however, as of 2025 March, large part of them has been repaid and new debts are not planned to these related companies



An architectural rendering of a modern, multi-story apartment building at dusk. The building features a mix of light blue and dark grey facades, with numerous balconies and large windows. The sky is a deep blue with soft clouds. In the foreground, there is a street with a red car, a yellow taxi, and some landscaping. The text "Risk factors" is overlaid in the center of the image.

# Risk factors

# Risk factors 1/6

## General business risk factors

Risk factor	Description
<b>Real estate market risk</b>	<p>Adverse developments in the Lithuanian real estate market could negatively impact property prices and transaction volumes. The ongoing geopolitical tensions in the region remain a potential threat to the market's stability. However, the Company's Management believes that current risk of any geopolitical escalation is minimal.</p> <p>As of the date of this document, additional factors, such as economic fluctuations, and changes in consumer demand, may adversely affect the real estate sector in Lithuania. A decline in property values and market activity could impact the Issuer's financial position. The Company manages this risk by diversifying its real estate investments, retaining, compared to the market, relatively low unsold apartments quantity, relative to its sales. Additionally, the Company conducts continuous market analysis and maintains additional reserves.</p>
<b>Risks associated with the legal and regulatory environment</b>	<p>Legal and political developments can significantly affect real estate activities. The Company must comply with various laws and regulations, including those related to taxation, environmental protection and other standards. To manage these risks, the Company closely monitors legal changes, consults with external, industry leading legal experts, and adjusts its long-term strategies as necessary. Despite these efforts, there is no assurance that future legislative amendments or judicial decisions will not adversely impact the Company's operations.</p>
<b>Competition risk</b>	<p>The residential real estate market is highly competitive, and the Company faces constant competition in the market. To maintain and improve its market position, the Company emphasizes ongoing innovation and swift responsiveness to customer preferences. Quickly adapting to shifts in the competitive landscape is essential for maintaining the appeal of its real estate projects. In reaction to competitors' actions, the Company might implement strategies, such as dynamic pricing or amplifying promotional efforts. However, these measures could lead to unforeseen expenses, potentially impacting the Company's financial condition and future cash flows.</p>
<b>Interest rate risk</b>	<p>The Company's uses various debt financing, which is regular market practice, thus leading to potential impact of changes in interest rates. Shifts in interest rates and financing terms can have a considerable impact on the Company's financial performance. To mitigate this risk, the Company collaborates with more than five financing partners, secures long-term funding agreements, and utilizes majority of loans with fixed interest rates. However, if there is a significant increase in the interest rates at which the Company can borrow, its profitability could suffer. Since interest rates are affected by numerous external factors beyond the Company's control —such as economic conditions, inflation rates, and central bank policies — unexpected changes may negatively influence the Company's business, financial health, and operational outcomes. However, Management of the Company believes that current market conditions should lead to a further decrease of interest rates in upcoming years, rather than an increase.</p>
<b>Management and human resources risks</b>	<p>The performance of the Company does depend, to a large extent, on its sole shareholder and the Group's team of employees, the decisions they make, and the experience and skills of the individuals who make up the team. There can be no assurance that the Company and Group will be able to retain all current key individuals crucial for their successful management or successfully recruit new professional staff members. The loss of sole shareholder and other individuals could be crucial to the successful management of the Company and the Group, their potential recruitment by competitors of the Company, and challenges in attracting new qualified personnel could significantly impact the Group's and Company's management, business operations, financial results, and overall financial condition and, consequently, could have an adverse effect on the Company's ability to redeem the Bonds when due.</p>



# Risk factors 2/6

Risk factor	Description
<b>Operational risk</b>	The success of Company's business activities depends on timely and orderly execution of various managerial tasks by the employees. The Company may incur unexpected loss due to inadequate or unenforceable internal process control procedures, as well as due to errors or unsanctioned activities performed by Company's employees which could negatively impacts Company's financial condition and possible future cash flows.
<b>Group specific risk factors</b>	
Risk factor	Description
<b>The Issuer is a holding company and its ability to serve its payment obligations under the Bonds depends on the receipt of funds from its Subsidiaries and Participating companies</b>	The Issuer is a holding company with generally no significant assets other than its interests in its Subsidiaries. The Issuer's ability to serve its payment obligations under the Bonds mainly depends on the receipt of sufficient funds from its Subsidiaries which in turn depends on the business, financial condition and the financial performance of these Subsidiaries. Furthermore, the transfer of funds from Subsidiaries may be or become subject to legal and contractual restrictions entered into by the Subsidiaries (limitations could arise from financing agreements). The realization of any of these risks could have a material adverse effect on the Group's cash flows, financial condition and financial performance.
<b>Dependence on external financing</b>	<p>The Group's operations are partially financed by issued long term bonds. As of 31 December 2024, the Group's accounts payable and other liabilities constituted EUR 4 759 thousand (meaning capital ratio stands at 87% as of 31 December 2024). The existing credit facilities and security agreements of the Group contain financial covenants (such as inter-company loans subordination, restrictions on change of ownership) and provide for certain other obligations and representations, the violation of which may lead to an event of default and acceleration of the loans payback. In addition, the majority of Group liabilities constitute to UAB "Victory SPV 1" (residential apartments for long-term lease) bank loans, which are secured with pledge of its assets. Also, the Group companies as the borrower must comply with non-financial covenants for any external financing received, and any breaches of these covenants require immediate corrective actions.</p> <p>The Group's ability to comply with covenants and restrictions contained in the loan agreements may be affected by events beyond its control, including, without limitation, prevailing economic, financial, legal and industry conditions. In the event that these obligations were to be breached, the creditors would be able to declare an event of default pursuant to the relevant agreements and require repayment of the entire outstanding amounts. Such events may cause interruptions in regular business activities, loss of collateral or, in extreme cases, a financial distress for the Issuer.</p>
<b>Liquidity risk</b>	The Company manages this risk by maintaining adequate reserve and securing financing alternatives. It continuously monitors actual and projected cash flows and aligns the maturities of its financial assets and liabilities. The Company's policy is to maintain sufficient cash and cash equivalents or secure necessary funding through appropriate credit lines to fulfil its strategic commitments. Nevertheless, any reduction in liquidity or inability to refinance debt on favorable terms could materially affect the Company's business, financial condition, operational results, and its capacity to meet bond redemption obligations at maturity.

# Risk factors 3/6

Risk factor	Description
<b>Success of previous, current, and future investment projects</b>	<p>The Group has implemented and may implement in the future investment projects of a large scope. Though the Group and its employees invoke all available information and analytical resources when planning investments, there is no guarantee, that all information on which the investments planned were based was true and exhaustive. Furthermore, there is no guarantee that the investment plans and the investments made will generate anticipated or planned return on investment; there is no guarantee that investment will not cost more than it was anticipated.</p> <p>Though The Company has never had the project with negative cashflows, nevertheless failure of already implemented or anticipated investment projects, where return on investment from these projects is lower than it was expected or prices of such investments are higher than it was planned, may have a significant adverse effect on the Group's activities, its financial situation and business results.</p>
<b>Risks related to counterparty risk and the use of related service providers</b>	<p>The Company relies heavily on external service providers, with related company Citus Group being the primary partner for various stages of projects development. Citus Group, through its subsidiaries "Citus" and "Citus Construction", delivers essential services such as construction management, technical supervision, marketing, sales, market analysis and other services. The performance, cost, availability, and reliability of these services are critical to the Group's success and reputation. For example, Citus Group manages the maintenance of properties, ensuring that projects like the "Mūnai" or "Kaip Niujorke" are properly maintained and operated efficiently. Should these services be inadequate, the Group could face financial consequences, including unplanned repairs, additional investment in properties, and a negative impact on future cash flows. To mitigate such risks, the Company closely monitors Citus Group's service performance.</p> <p>While the Group actively manages the risks associated with external service providers, any failure in their performance could impact project timelines, service quality, and reputation. Despite ongoing risk management, these challenges are considered to be of medium relevance to the Group's overall risk profile, due to the fact that Citus Group is one of the leading real estate management service providers in the market with over 10 years of experience.</p>

## Risk factors related to the Bonds

Risk factor	Description
<b>The Bonds may be not a suitable investment for all investors</b>	<p>Each potential Investor in the Bonds must determine the suitability of that investment in light of its own circumstances. In particular, each potential Investor should:</p> <ul style="list-style-type: none"> <li>• have sufficient knowledge and experience to make a meaningful evaluation of the Bonds, the merits and risks of investing in the Bonds and the information contained in this Information Document;</li> <li>• have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Bonds and the impact such investment will have on its overall investment portfolio;</li> <li>• have sufficient financial resources and liquidity to bear all of the risks of an investment in the Bonds;</li> <li>• understand thoroughly the terms of the Bonds; and</li> <li>• be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.</li> </ul> <p>A potential Investor should not invest in the Bonds unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Bonds will perform under changing conditions, the resulting effects on the value of such Bonds and the impact this investment will have on the potential investor's overall investment portfolio.</p>



# Risk factors 4/6

Risk factor	Description
<b>Credit and Issuer's default risk</b>	<p>Any person who purchases the Bonds is relying on the financial status of the Issuer, but the respective persons shall have no rights against any other person. Thus, Credit risk should be evaluated as a possibility that the Issuer might become insolvent, go bankrupt, its business being suspended or terminated, and as a result, it would be impossible to redeem the Bonds and/or pay the accrued interest to the Bondholders. Moreover, should the Issuer become insolvent, legal protection proceedings or out-of-court legal protection proceedings of the Issuer are initiated during the term of the Bonds, an investor may forfeit interest payable on, and the principal amount of, the Bonds in whole or in part. An investor is always solely responsible for the economic consequences of its investment decisions. The Bonds constitute direct, unconditional, and unsubordinated obligations of the Issuer, which will at all times rank pari passu without any preference among themselves and at least pari passu with all other present and future unsecured obligations of the Issuer, save for such obligations as may be preferred by provisions of law that are both mandatory and of general application. In addition to that no any state guarantee (insurance) is applicable in case of non-redemption of the Bonds.</p> <p>In addition, even if the likelihood that the Issuer will be in a position to fully perform all obligations under the Bonds when they fall due actually has not decreased, the market participants could nevertheless be of that opinion. In particular, the market participants may in particular be of such opinion if market participants' assessment of the creditworthiness of corporate debtors in general or debtors operating in the industries sector adversely change. If any of these risks occur, the third parties would only be willing to purchase Bonds for a lower price than before the materialization of said risk. The market value of the Bonds may therefore decrease.</p>
<b>Interest rate risk</b>	<p>If interest rates in general or particularly with regard to obligations of corporate debtors or corporate debtors with activities in the industries sector for durations equal to the remaining term of the Bonds increase, the market value of the Bonds may decrease. The longer the remaining term of a debt instrument, the stronger is its market value affected by changes of the interest rate level. There are further factors which may affect the market value of the Bonds, including, but not limited to global or national economic factors and crises in the global or national financial or corporate sector. Bondholders should be aware that movements of the market interest rate can adversely affect the market price of the Bonds and can lead to losses for the Bondholders if they sell their Bonds.</p> <p>While the Group actively manages the risks associated with external service providers, any failure in their performance could impact project timelines, service quality, and reputation. Despite ongoing risk management, these challenges are considered to be of medium relevance to the Group's overall risk profile, due to the fact that Citus Group is one of the leading real estate management service providers in the market with over 10 years of experience.</p>
<b>Inflation risk</b>	<p>The inflation risk is the risk of future money depreciation. The real yield from an investment is reduced by inflation. The higher the rate of inflation, the lower the real yield on the Bonds. If the inflation rate is equal to or higher than the nominal yield, the real yield is zero or even negative.</p>
<b>An active secondary market for the Bonds may not develop</b>	<p>The Bonds constitute a new issue of securities by the Issuer. Prior to Admission to trading on First North, which is an alternative market in Lithuania, there is no public market for the Bonds and other securities of the Issuer. Although application(s) will be made for the Bonds to be admitted to trading on First North, there is no assurance that such application(s) will be accepted, and the Bonds will be admitted to trading. In addition, Admission to trading the Bonds on an alternative market will not guarantee that a liquid public market for the Bonds will develop or, if such market develops, that it will be maintained, and neither the Issuer, nor the Lead Manager is under any obligation to maintain such market. If an active market for the Bonds does not develop or is not maintained, it may result in a material decline in the market price of the Bonds, and the liquidity of the Bonds may be adversely affected. In addition, the liquidity and the market price of the Bonds can be expected to vary with changes in market and economic conditions, the financial condition and the prospects of the Issuer, as well as many other factors that generally influence the market price for securities. Accordingly, due to such factors the Bonds may trade at a discount to the price at which the Bondholders purchased/subscribed the Bonds. Therefore, investors may not be able to sell their Bonds at all or at a price that will provide them with a yield comparable to similar financial instruments that are traded on a developed and functioning secondary market. Further, if additional and competing financial instruments are introduced on the markets, this may also result in a material decline in the market price and value of the Bonds.</p>

# Risk factors 5/6

Risk factor	Description
<b>Amendments to the Bonds bind all Bondholders</b>	The Law on Protection of Interests of Bondholders requires and the terms of the Bonds contain provisions for calling Bondholders' Meetings to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Bondholders including Bondholders who did not attend and vote at the relevant Bondholders' Meetings and Bondholders who voted in a manner contrary to the majority. This may incur financial losses, among other things, to all Bondholders, including such Bondholders who did not attend and vote at the relevant Bondholders' Meetings and Bondholders who voted in a manner contrary to the majority.
<b>Taxation of Bonds</b>	Potential purchasers/subscribers and sellers of the Bonds should be aware that they may be required to pay taxes or other documentary charges or duties in accordance with the laws and practices of the country where the Bonds are transferred or other jurisdictions. In some jurisdictions, no official statements of the tax authorities or court decisions may be available for financial instruments such as the Bonds. Potential investors are advised to ask for their tax advisers' advice on their individual taxation with respect to the acquisition, sale and redemption of the Bonds. Only these advisors are in a position to duly consider the specific situation of the potential investor.
<b>Refinancing risk</b>	The Issuer may be required to refinance certain or all of its outstanding debt, including the Bonds. The Issuer's ability to successfully refinance its debt is dependent on the conditions of the debt capital markets and its financial condition at such time. Even if the debt capital markets improve, the Issuer's access to financing sources at a particular time may not be available on favorable terms, or at all. The Issuer's inability to refinance its debt obligations on favorable terms, or at all, could have a negative impact on the Group's operations, financial condition, earnings and on the Bondholders' recovery under the Bonds.
<b>The Bonds contain several covenants governing the Issuer's operations and generally do not limit its ability to merge, effect asset sales or otherwise effect significant transactions that may have a material adverse effect on the Bonds and the Bondholders</b>	The Bonds contain several provisions designed to protect the Bondholders from a reduction in the creditworthiness of the Issuer. In particular, the terms of the Bonds do not, except for the Events of Default conditions, restrict the Issuer's ability to increase or decrease its share capital, to enter into a merger, asset sale or other significant transaction that could materially alter its existence, jurisdiction of organization or regulatory regime and/or its composition and business. In addition, the Issuer is not prohibited from issuing further debt as long as the financial covenants are followed. If the Issuer incurs significant additional debt ranking equally with the Bonds, it will increase the number of claims that would be entitled to share with the Bondholders the proceeds distributed in connection with an insolvency of the Issuer. Further, neither the Issuer nor any Subsidiary is limited to provide pledge or mortgage over its assets, therefore those creditors would be in a preferred position vis-a-vis the claims of the Bondholders. As a result, generally none of the covenants, which the Company undertakes to follow guarantees that the creditworthiness of the Issuer will not be reduced. Therefore, in the event that the Issuer enters into any of the above transactions, Bondholders could be materially adversely affected.



# Risk factors 6/6

Risk factor	Description
<b>Risk of insufficient value of the Collateral</b>	The Bonds will be secured by the first ranking pledge of shares of certain Participating companies or Subsidiaries (see Clause 3(c) Collateral of the General Terms and Conditions of the Bonds Section 4.2 below). Apart from the Pledged Shares, there are no other collateral of the Issuer or guarantees issued by third parties. Nonetheless, in the event of the insolvency of the Subsidiaries and Participating companies, their assets will be used primarily to satisfy the claims of those creditors whose claims are secured by the pledge and (or) mortgages of the Subsidiaries and Participating companies. Furthermore, in case of enforcement on the Collateral, the costs of enforcement, including the expenses of the Trustee, will have to be covered from the proceeds of the sale of the Collateral prior to claims of the Bondholders. The procedure of enforcement on Collateral may also delay settlement with the Bondholders. Therefore, the provided Collateral does not guarantee that in the event of a default by the Issuer, the Collateral will be capable of being realised in such manner or that the liquidation value of the Collateral will be sufficiently high to satisfy in full all the claims of the Bondholders
<b>Early redemption risk</b>	According to the Conditions of the Bonds, the Bonds may be redeemed prematurely on the initiative of the Issuer, after 4 years from the issue of the Bonds as described in the Conditions of the Bonds. The Issuer may choose to redeem the Bonds, subject to certain regulatory conditions and approvals, at times when prevailing interest rates may be relatively low. In such circumstances a Bondholder may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the relevant Bonds and may only be able to do so at a significantly lower rate. Therefore, if this early redemption right is exercised by the Issuer, the rate of return from an investment into the Bonds may be lower than initially anticipated. In addition, this optional redemption feature is likely to limit the market value of the Bonds. During any period when the Issuer may, or is perceived to be able to, elect to redeem the Bonds, the market value of the Bonds generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

## Legal Risk Factors

Risk factor	Description
<b>Compliance with legal acts</b>	The Group is required to comply with large number of laws and regulations in numerous countries relating, but not limited to operational procedures and quality standards. Any failure to comply with the applicable laws and regulations may expose the Group to administrative penalties and civil remedies including fines or injunctions, as well as in certain cases even minor infringement proceedings can be started. Although the Group has policies in place throughout its entire organization to protect against such non-compliance, the risk of failure to comply with all legal requirements may not be totally excluded. Should any material non-compliance be established by competent authorities and not rectified in due time, it may have serious financial consequences for the Group and negative impact on Group's reputation.
<b>Litigation risks</b>	In the course of their ordinary business operations, companies of the Group might be involved in several court and official proceedings, as plaintiffs or defendants, the outcome of which cannot currently be predicted with any certainty. The Group may be required under a court order or settlement agreement to pay considerable amounts, which may also exceed any provisions set up for this purpose. In addition to these amounts, the legal costs incurred by the Group and in some cases of its opponent would also have to be borne. This could have a material adverse effect on the net assets, financial position and financial performance of the Group.

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